

New pricelist for 2025
Accredited Consultant with an agreement



Price 2025 from 1st of February.

Price list per test in Euro and (SEK) €=SEK11.5593

2024-05-01

| Volume | Test FSA/LNQ Call Reluctance Sales & Leadership | CSI Career Style Inv. | SSPA Selling Styles |
|------------|---|-----------------------------|------------------------|
| 1 – 2 | 341 | 341 | 184 |
| 3 – 9 | 236 | 236 | 121 |
| 10 – 20 | 226 | 226 | 115 |
| 21 – 40 | 210 | 210 | 105 |
| 41 – 60 | 200 | 200 | 100 |
| 61 – 80 | 198 | 198 | 95 |
| 80 - | 168 | 168 | 84 |

Individual Prescription Profiles (RX Profiles)

| | |
|------------|----|
| 1 – 9 | 50 |
| 10 – 20 | 45 |
| 21 – 40 | 40 |
| 41 – 60 | 35 |
| 61 – 80 | 30 |
| 81 - | 25 |

Training material.

Fixed price per kit is €135 + freight and custom per person + the book Relentless.

Includes Workbook, and all the gadgets for the workshop and Rx profiles.

You can also print the online workbook that contains about 85% of the printed book for free and then you pay less in freight

Mandatory License fee €1250 a year including service contract, lower price and 5 tests SPQ*Gold/FSA are also included.

Delivery terms: Tests will be transferred to your PS2 account when payment is made.

Payment terms: Invoice, 30 days.

Commission when give others business inside the network of Accredited.

When clients give us or each other business we recommend a commission on 20%

Test in the selection process (recommendation)

When we do test in the selection process in recruiting a new salesperson in Sweden we charge minimum €700 - €1000 depends on how many per job they want to test.

The price include:

Test administration (sending out the test, send an email to the candidate, copy to your client, follow up and reminder if they have not answered in stipulated time).

A short interview with the candidate and short feedback. (To check the context to understand the test result better, to check that the person has done the test and no one else, giving feedback to the candidate (I give two positive result and one they need to think about). Remember by GDPR they have the right to get the test report if they ask. Have not happen often. Then I send the summary and the interpretation Guide and add if they want a private feedback session on the result the price is €400. My price per hour.

Feedback to the client of the test result and my interview of the candidate.

The candidate that gets the job get one hour deeper feedback on his/hers test result together with the manager.

Follow up around 3 to 6 months later with the client how it worked out

Power up your sales + Coaching. (recommendation)

Again, the price we charge in Sweden

We price per person or the whole group and in the calculation, we need to charge for the following in the developing process.

First step

First test administration so you get all tests. Email to all and copy to manager
Follow up so you get all tests done. Per person between €300-500 depending on how many they are.

Second step

Meeting Management on the test result. Preparing, the meeting and solution. Takes a half day consultant time.

Third step

Due to test result you need to solve impostors first. New proposal on that and you need to move the Power up your sales workshop plus coaching forward.

You can run the workshop as it is a Sales Call Reluctance problem.

2 days consultant fee for the workshop (if more than 20 people I add €100 per person)

Workshop material per person

Fourth step

Coaching per person or group coaching in groups of three and maybe one group on four depending on the group size. If possible and it is the right manager for this, I want the manager to participate. During the coaching I allow anyone to contact me in private to discuss whatever they want in the frame of the assignment for free.

I charge per hour and minimum 1 hour including preparation and write down a summary of the dialogue in the coaching session and sending it to the whole group or the participant if individual coaching.

Minimum 4 meeting and max 8. If they have not changed behaviors and increase their activity after 8 coaching meeting, they just cost money.

You can run the coaching as well as the workshop irl or online if you the client preferer that. No difference in money accepts no travel cost and cost for the venue etc.

Fifth step

A follow up online or irl with the management and the salespeople with the manager. Can be and maybe should be two different meetings